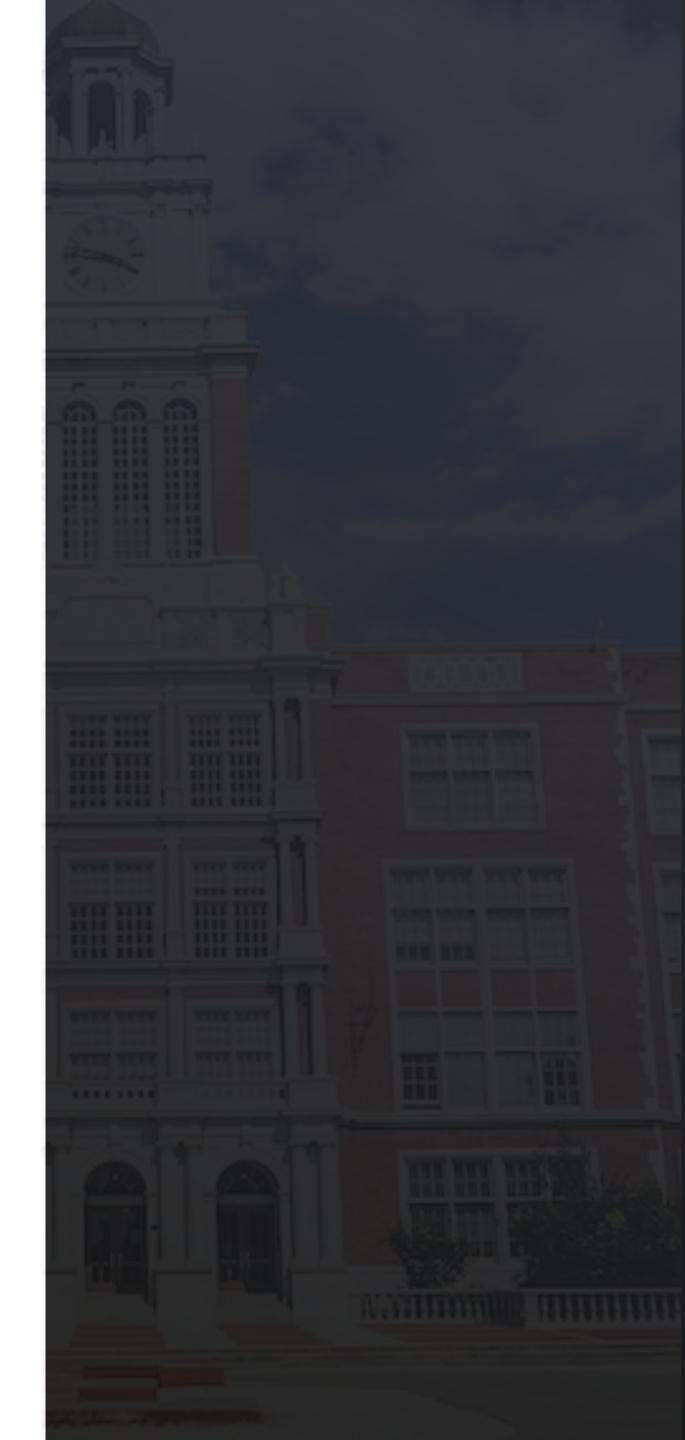




FACILITIES MAINTENANCE "Spring Cleaning" for a Successful Fall

Overview

- 1. Industry Reminders
- 2. Lead Times & Order Scheduling
- 3. Bleacher & Backstop Tips
- 4. How to Get Help



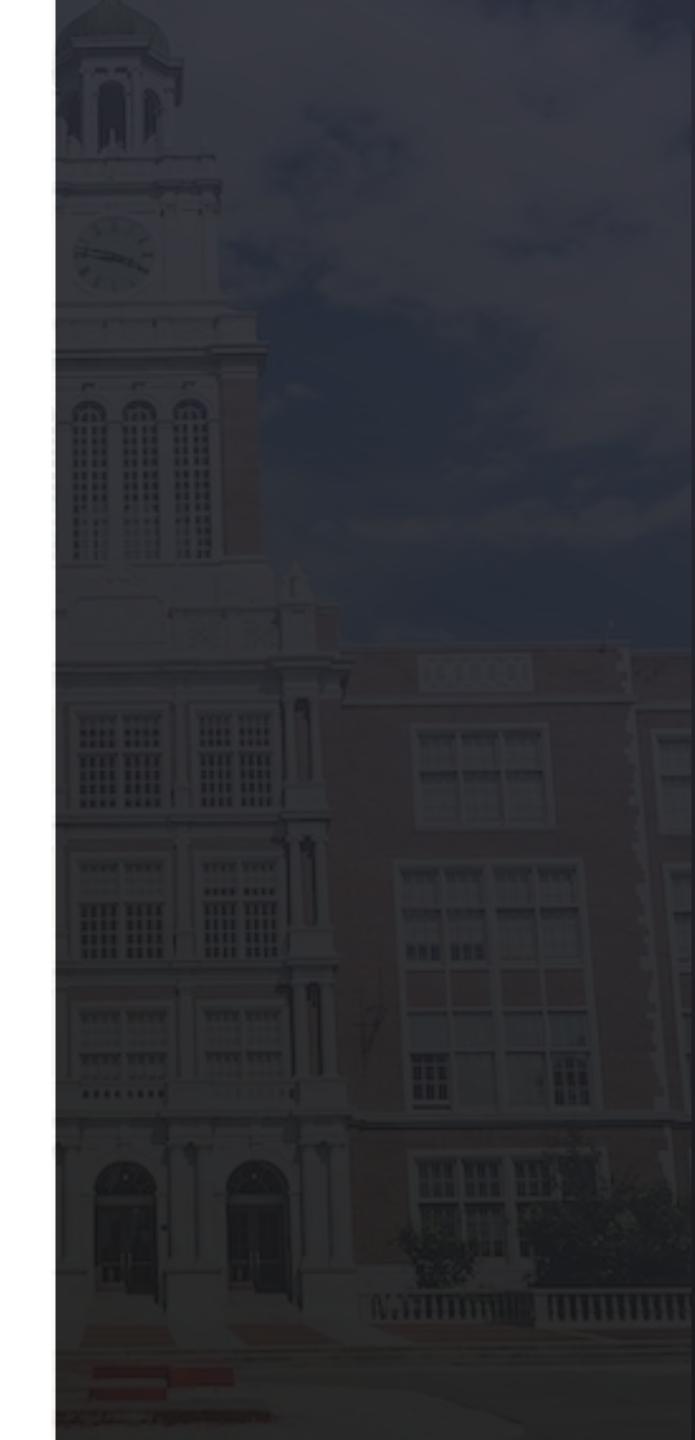
Industry Reminders

Challenges

- 1. Production Lead Times lead times always grow for the summer & major holidays
- 2. Labor Shortage for Installers heavy installation volume leaves less available labor for maintenance & repairs.
- 3. Shrinking Summer down from 3mos to 2mos

Legal Requirements

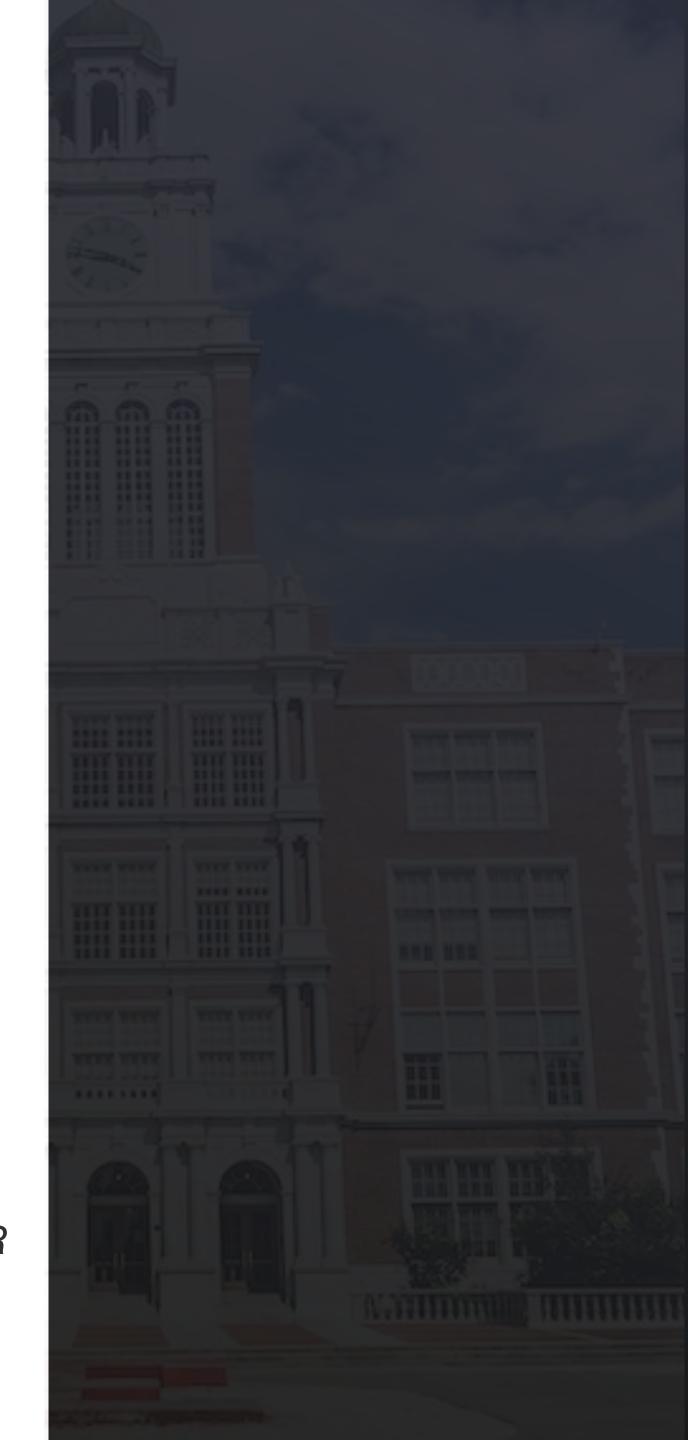
- 1. Inspection for Bleachers many states, such as Georgia, require yearly inspections.
- 2. Backstop Regulations legal requirements not as common as bleachers, but in the works.



Order Scheduling

Month	Action
December	Gather Quotes
January - February	Finalize Projects
March	Submit Orders (latest) & Schedule Maint
April - May	Factory Production
June - August	Coordinate Deliver, Install, Punchout
September	Complete Maintenance
October - November	Review Needs for Next Year
December	Gather Quotes

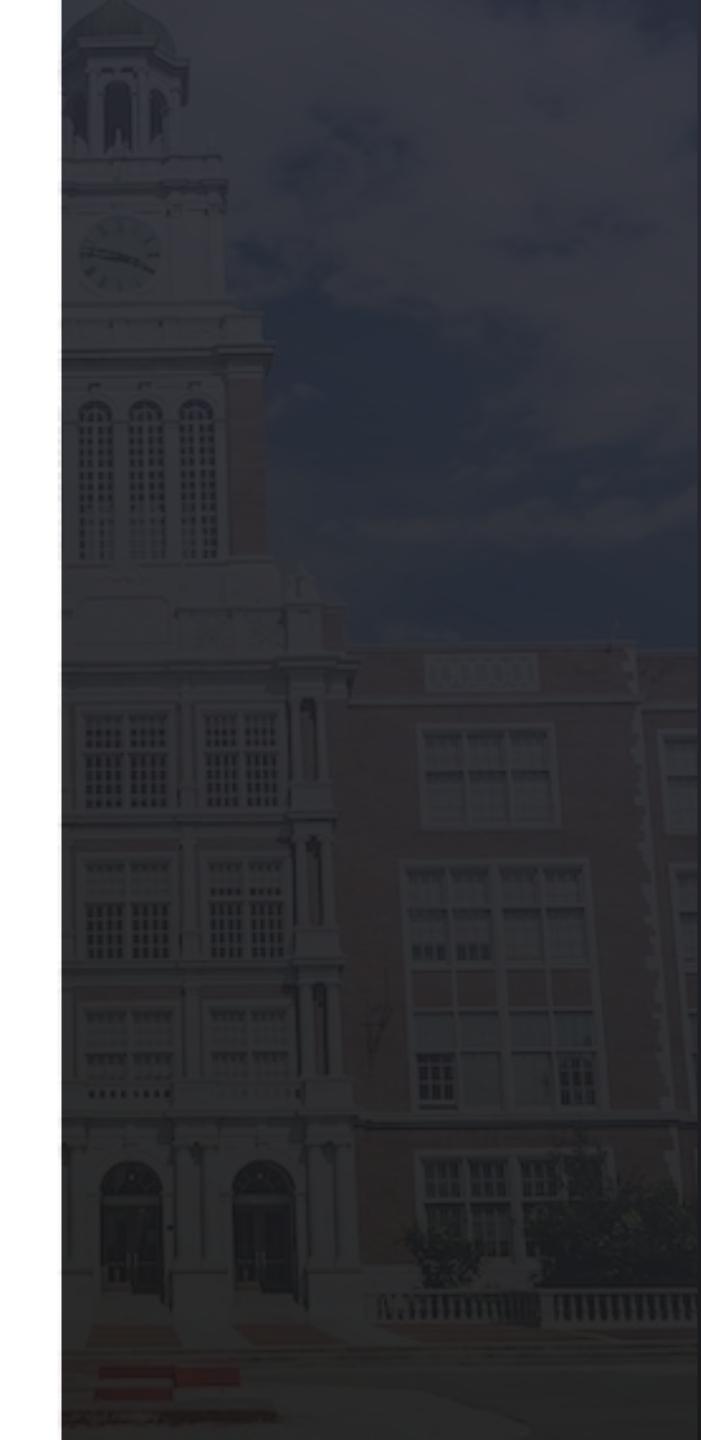
^{*}Manufacturers charge escalation penalties for dates moved back 1 QTR



Maintenance Scheduling

Ideal Offseason Maintenance Times

- September & Winter Break
- Summer will put you in competition with limited resources for installations
- Avoid Class Disruptions
- Follow these tips to keep your equipment in good condition year round and keep scheduled inspections and maintenance to more accessible seasons.



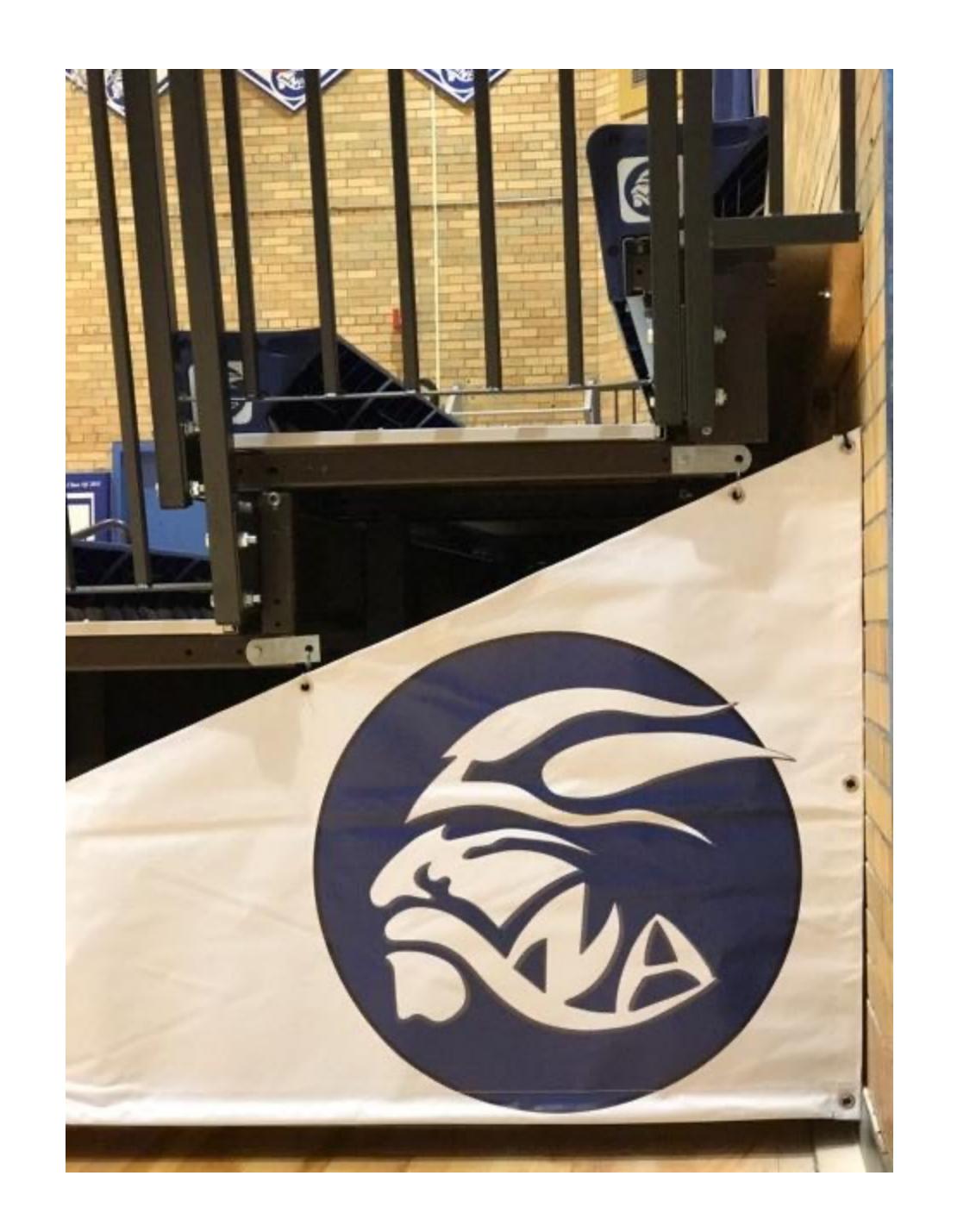
Bleachers

Components

- Deck boards
- Seats
- Rails
- Understructure
- Motor & Switch

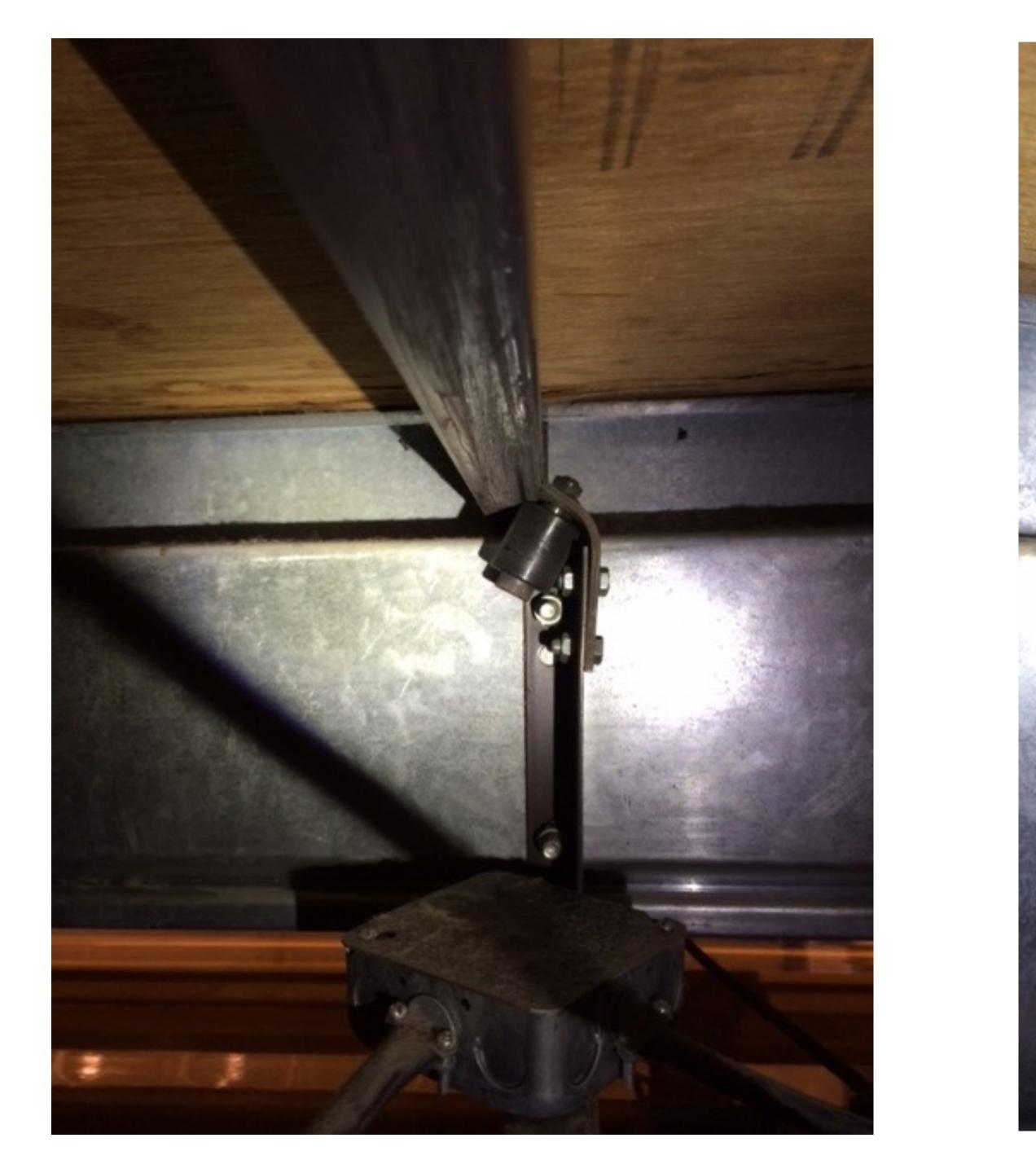


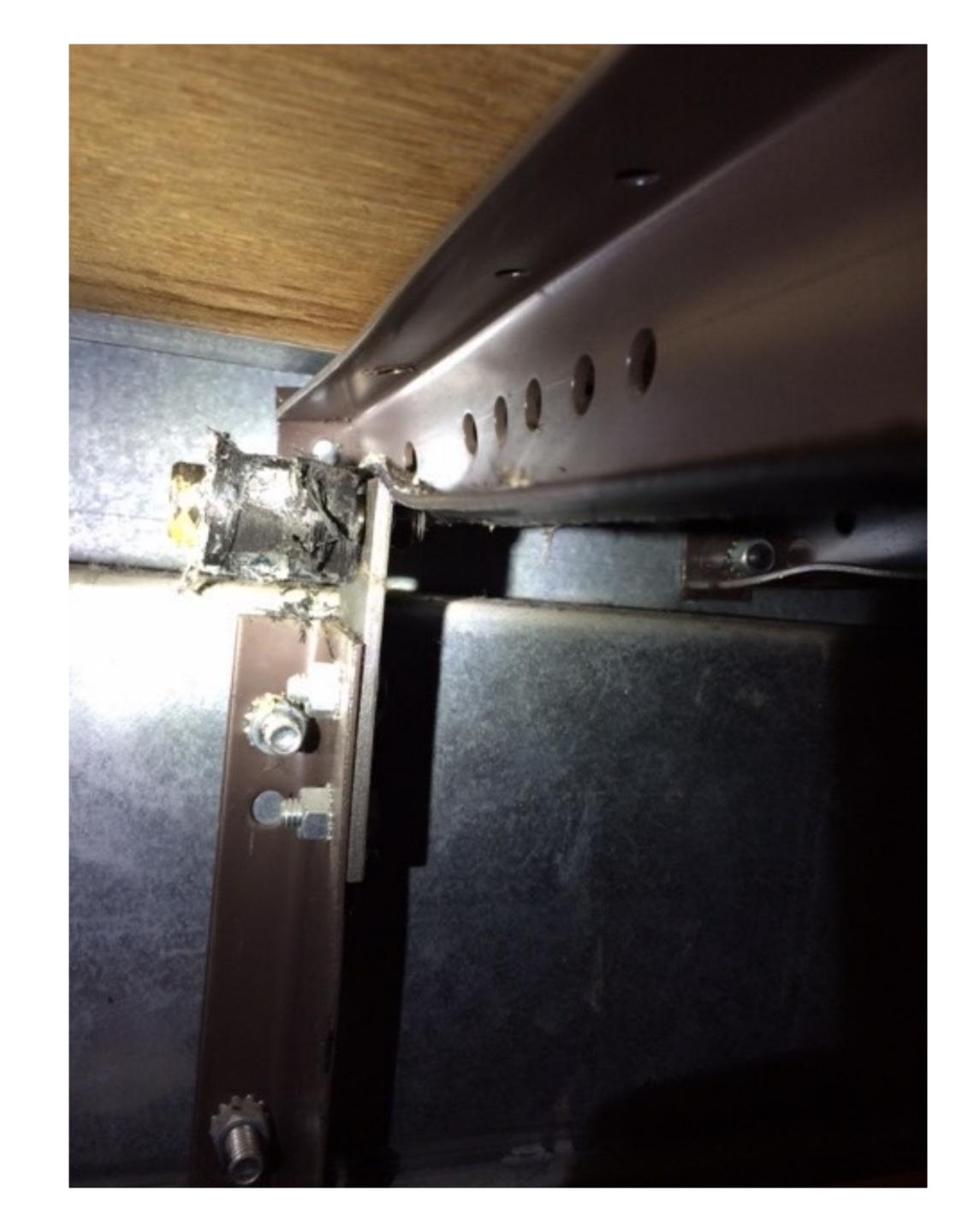






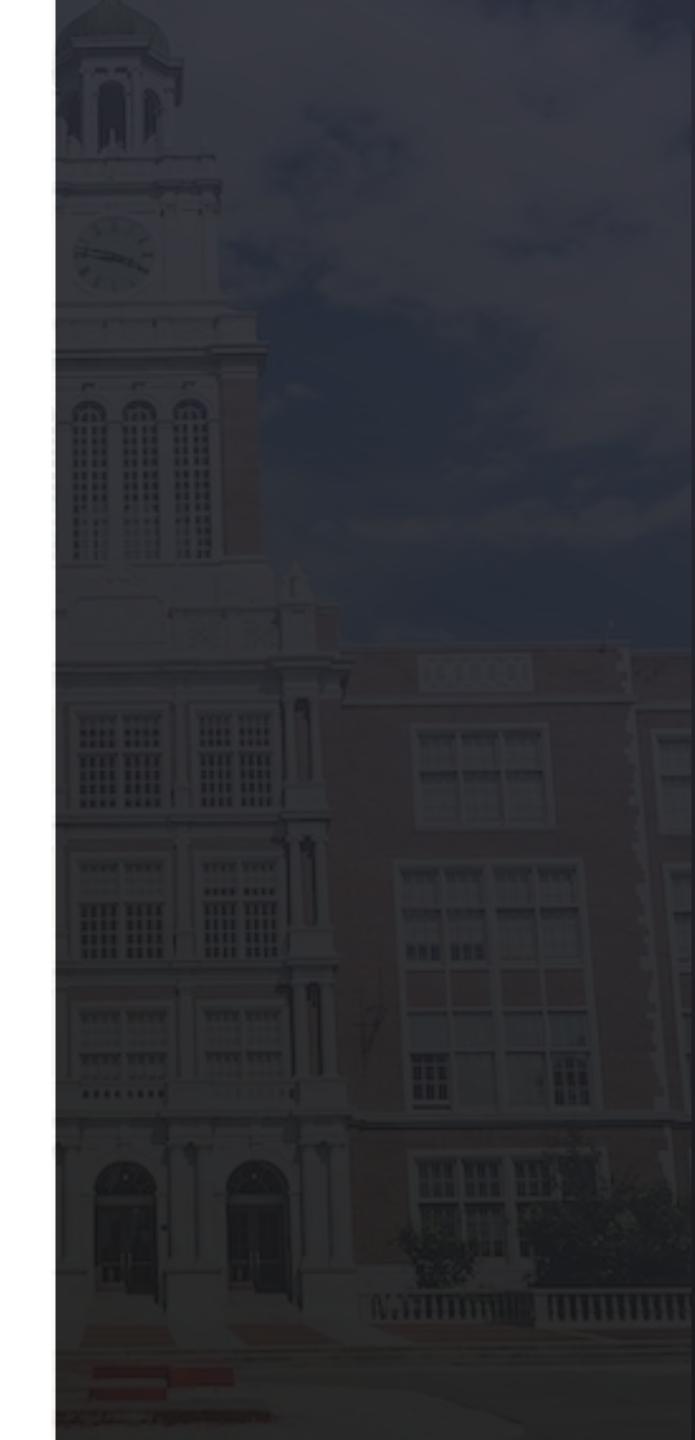






Bleacher Tips - 10 Things to Watch Out For

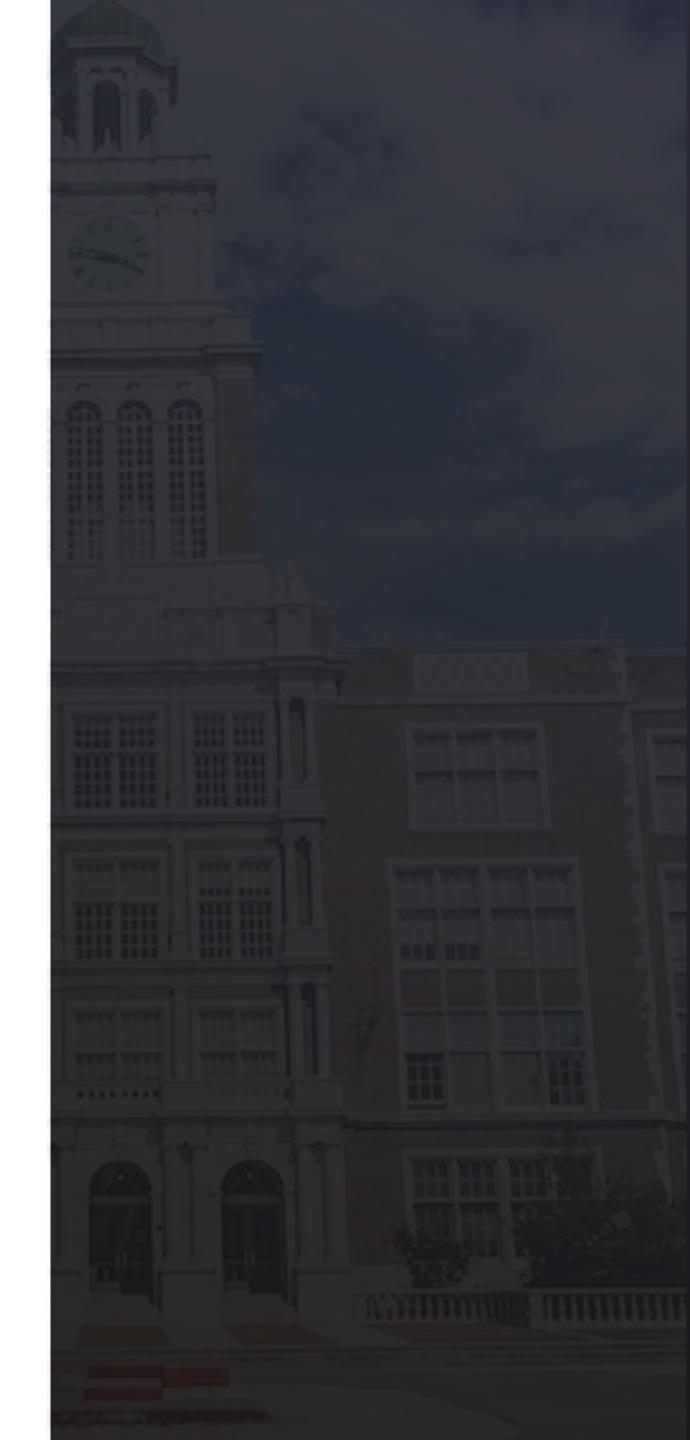
- 1. Missing end curtains and rails
- 2. Missing aisle safety strips
- 3. Kids climbing on them in stacked position (Koala guard)
- 4. Dirt, dust, and debris on horses
- 5. Trash, balls, and cluttered spaced beneath bleachers
- 6. Bent, broken, or misaligned horses and row-locks
- 7. Improper storage of footsteps or other items
- 8. Loose bolts, hardware, or wiring beneath bleachers
- 9. Pendant switches...attached vs. key switches
- 10. Continuously running bleachers in the locked position



Backstops

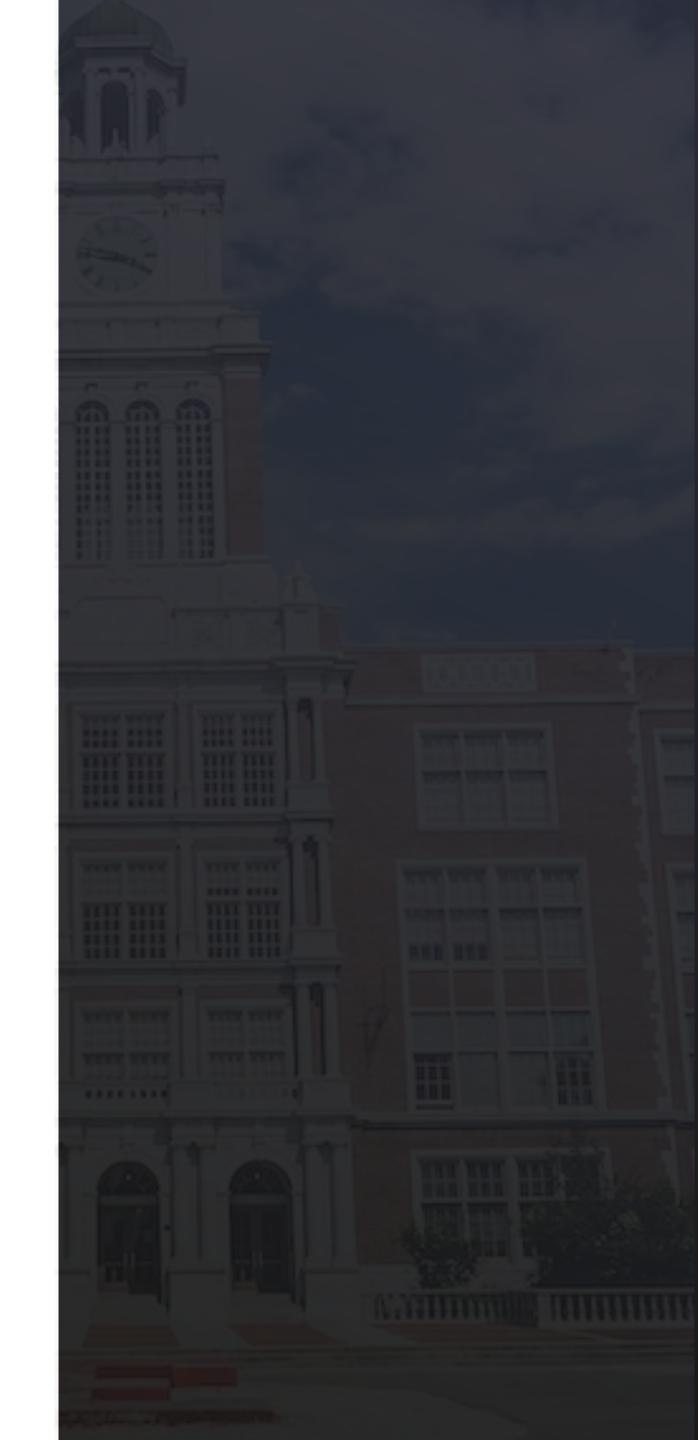
Components

- Backboard
- Rim & Net
- Safety Padding
- Structure (T-Frame
 & Jackknife)
- Height adjuster
- Telescoping tubes



Backstop Tips - 7 Things to Watch Out For

- 1. Missing safety straps
- 2. Frayed cables and hinges
- 3. Cracked backboards & edge pads
- 4. Loose structure attachments, bolts, clamps,& anchors
- 5. Impeded pivot points, wiring, etc.
- 6. Corroded jackknife, T-Frame, pivot points
- 7. Binding of sliding rods, telescopic tubes, & heigh adjusters due to underlubrication



How to Get Help

- Need Equipment or Parts? Order online at sportbiz.co
- Need Maintenance? Contact Jeff jeff@sportbiz.co
- Have Questions? Contact Jeff jeff@sportbiz.co

